

Delaware business achievers

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As the economy continues to struggle, individuals and companies in Delaware continue the advancement of regional job markets with new hires, promotions and awards. Here are examples.

CONSULTING

SquareTwo Financial, an asset recovery and management industry, says **Brian W. Tuite** is its chief business development officer. He will oversee the company's sales and acquisitions operations. Tuite, a graduate of University of Oklahoma, comes to SquareTwo Financial from Bank of America's credit card division, where he worked since the company's acquisition of MBNA as a sales and marketing executive in the Affinity Card and Latin America credit card businesses. Previously, he spent 14 years with MBNA, ultimately serving as senior executive vice president, customer marketing director and customer segmentation leader.

FINANCE

The Delaware Chapter of the Society of Financial Service Professionals will celebrate the 50th anniversary of its founding June 1. The Delaware Chapter is one of nearly 170 worldwide, which serve as a multidisciplinary network for credentialed financial service professionals. The Delaware Chapter was founded in Wilmington on June 1, 1960. Its nearly 100 members all hold one or more of 17 recognized industry credentials. Society members assist the public in their efforts to achieve personal and business-related financial goals. "This is an important milestone for our Chapter," said **Robert J. Tuschinski, Jr.**, CLTC, CLU, ChFC, president of the Delaware Chapter. "We're proud to embody the national Society's core values of 'Ethics, Education and Relationships,' and by so doing, provide value not only to our members, but to the larger community as we assist the public in their efforts to achieve personal and business-related financial goals."



Linda Schultz



Beverly Stewart

NONPROFIT

Donald Gagnon, president and chief executive officer of AAA Mid-Atlantic Inc., has been named to the board of directors of United Way of Delaware. Gagnon joined the AAA in 1986. He began his career as director of marketing with the AAA New Hampshire club and has held various management positions in Massachusetts, New Mexico, Texas and Oklahoma. He held an executive position in Central-West New Jersey. He has served on the executive board of various Boy Scout councils, the Delaware State Chamber of Commerce and New Castle County Chamber. He currently serves on the Advisory Council for the Ronald McDonald House of Delaware, Delaware Business Roundtable and the Alfred Lerner College of Business and Economics at the University of Delaware.



Donald Gagnon

Linda Schultz, a broker with Colliers L&A in Wilmington, has been elected to chair the steering committee of the Delaware Branch of the Delaware Valley Green Building Council. Schultz is an office broker and has worked in commercial real estate in Philadelphia, its suburbs and Delaware for 25 years and with the DVGBC membership committee for more than four years. The DVGBC is a nonprofit membership organization and a chapter of the U.S. Green Building Council, working to promote buildings that are environmentally responsible, profitable and healthy places to live and work.

The Delaware Contractors Association announced its co-chair's of the 2010 Young Executives Committee.

Andrew DiSabatino III of EDiS and **Stephen A. Venzie** of Venzie, Phillips & Warshawer P.C. This year's subcommittee chairs are: **Jeffrey C. Venzie** of Venzie, Phillips & Warshawer P.C., Casino; **Josh Phillips** of Rockwell Associates and **Bethany Williams** of Horty & Horty P.A., Time Charity; **Casey McCabe** of Bancroft Construction Co., Adopt-A-Highway; **Kevin Thomas** of IFS Ltd., education; and **Mary Sheldon** of Christiana Bank & Trust Co., events. A nonprofit trade organization, the Delaware Contractors Association has over 300 members and works to unify and strengthen the contracting community. The YEC is composed of younger business persons, providing activities that promote involvement of the association's future leadership in the construction industry in Delaware.

UTILITIES

Jennifer L. Finch has been named vice president and assistant treasurer of Artesian Resources Corp., responsible for the oversight of all accounting and tax-related matters and serving as the company's principal accounting officer. Finch was chief accounting director for Artesian, a position she has held since joining Artesian in 2008. In May 2009, she was named chief financial officer of Artesian Consulting Engineers Inc., one of the firm's eight wholly owned subsidiaries. Before joining Artesian, Finch was chief financial officer of Handler Corp. in Wilmington, where she worked for 14 years. She has more than 20 years of accounting, auditing and tax experience.

OTHER NOTABLES

Beverly Stewart, educational entrepreneur and founder, president and director of Back to Basics Learning Dynamics Inc., was inducted into the Hall of Fame of Delaware Women. Stewart began her business as its sole employee and now employs over 90 professional and degreed tutors. She is a member of the New Castle County Chamber of Commerce, its board of directors, and is a founding board member of the Wilmington Women in Business Foundation Inc. The Hall of Fame is sponsored by the Delaware Commission for Women. It was established to recognize the lasting contributions and achievements of Delaware women. Winners include former Gov. Ruth Ann Minner, Judge M. Jane Brady, former secretary of education Valerie Woodruff, and Genevieve Gore.

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